

A large, light blue, semi-transparent shape with a wavy bottom edge, resembling a stylized wave or a decorative header element, positioned at the top of the slide.

EIT: the European Institute of Innovation & Technology

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ViceChairman of the EIT

Kiev 16 September 2011, *Innovation
in Europe*



Innovation in Europe

Europe

- Innovation Union 2014-2020, IP1 60 billion €
- Streamline
- Align with national funding
- Smart specialisation
- ERC, Grand Challenges + innovation
- EIT, investment + innovation + business

Changes I

- Stone age, Bronze age, Iron age, Silicon age
- Internet age, Entrepreneurship age, Dream age
- Academic freedom or Academic peace
- Globalisation
- Challenges! Not scientific. Problems created by us to be solved by us.
- Demography, Climate, Urbanisation, Resources

Changes II

- Research quality not only quality in research
- Consumers as education and innovation
- Knowledge triangle
- Political decisions
- Research quality, research excellence and research impact

Changes III

- The professional role of an academician; from passive expert role to active entrepreneurial and leadership role
- New and old stakeholders
- New knowledge and new competent people are equally important as research and education are

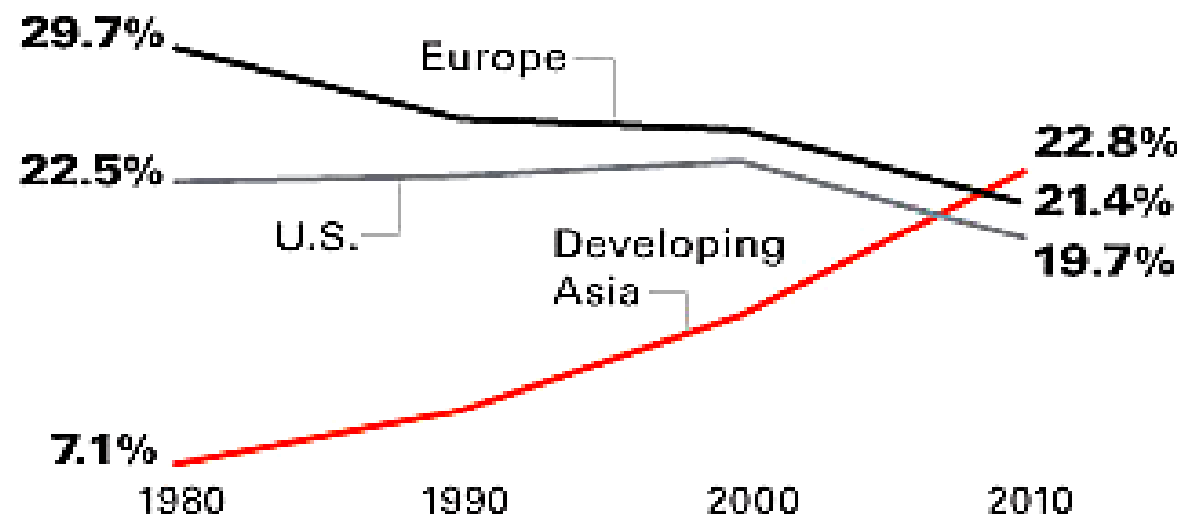
More and better innovation is urgently needed

- Communities
 - commons creation and preservation (*ex. electronic paper*)
 - Supply chains
 - prohibitive cost, congestion, pollution require shortened supply chains (*ex. congested harbors*)
 - Energy, demography, environment
 - crises offer new opportunities, but others seem to act faster (*ex. China*)
- *Need for innovative solutions is clear*
- *Challenges = opportunities we cannot afford to miss*

Push factors for action in innovation

- Crisis of Commons of product design and manufacturing
- Environmental & resources crisis
- The BRIC factor

Changing shares of global GDP



Source: IMF World Economic Outlook Database

Opportunities for Europe

- We research and invent well (but innovate lousy)
- We know how to work with Asia and its market (but are slow)
- We can exploit leadership in Green and Climate and in ICT (but note that China and India are taking the lead - energy efficient cars, highly efficient coal energy plants - and most ICT equipment is designed and manufactured in Asia)
- We can rebuild European innovation centers and supply chains (prohibitive energy cost) (but note short supply chains will be needed everywhere in the world)
- We educate good people (but need to do better for innovation)
- We do not keep alive old cars, technology, ...

Biotech example: EU has strong assets to support a strong entrepreneurially driven industry

HOW TO CAPITALIZE ON THE ASSETS?

- High level of education
- Solid academic base
- Top science at many historical power houses of research: EMBO, Pasteur, Karolinska, Cambridge, Oxford, Max Planck, VBC etc..
- Increasing number of Centers of Excellence
- Long tradition of pharmaceutical development and industry
- Excellent clinical institutions with the potential to carry out studies
- Growing interaction between the national bio-medical scenes
- Scientific output in biotech is even larger than in the USA

Biotech example: Does European biotech exploit its chances?

CREATING VALUE - CREATING JOBS

	Europe	USA
No. of employees	63,000	172,000
Average Investment per year	EUR 6 bn	EUR 18 bn
Public listed	<10%	>30%
Total value of companies	EUR ~30,000 bn	EUR ~300,000 bn

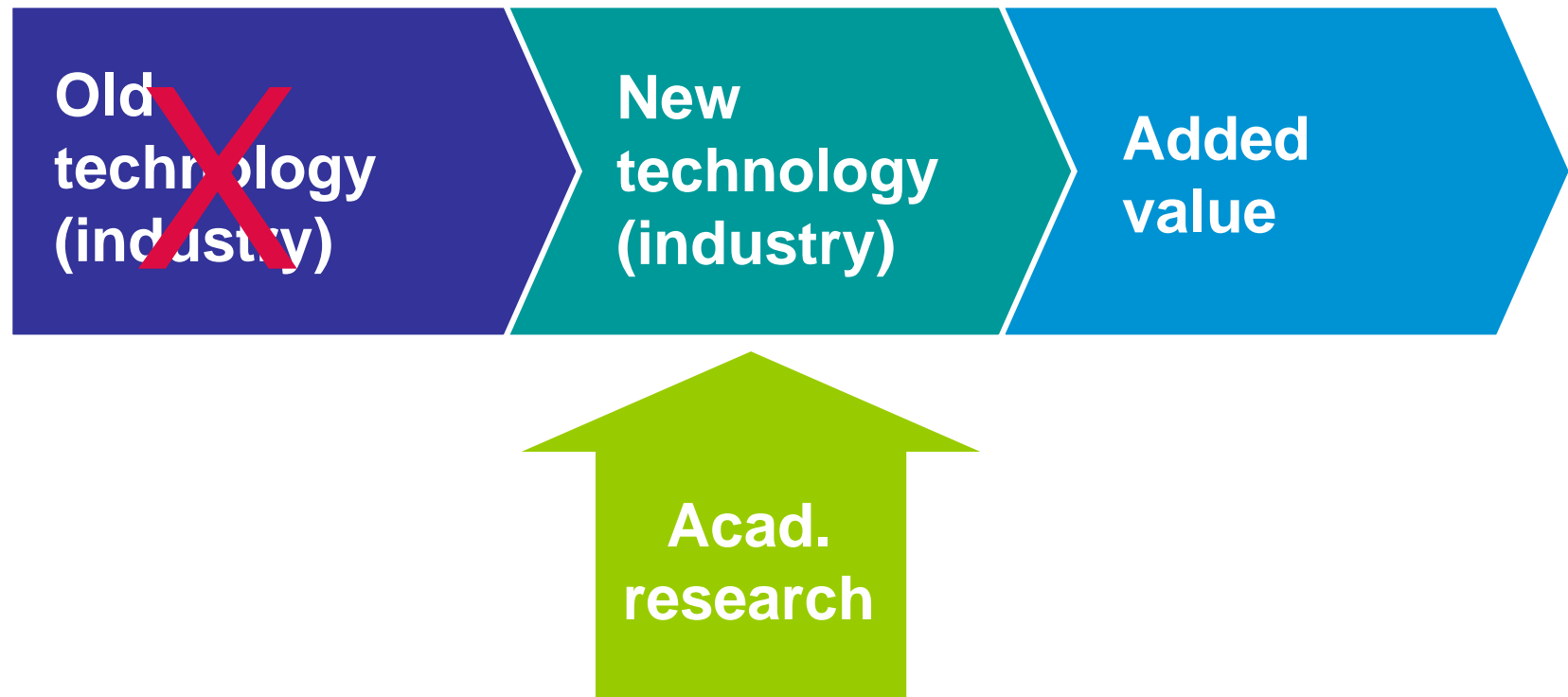
Academia and industry - traditional model (Francis Bacon; 1561 – 1626)

LINEAR TECHNOLOGY EVOLUTION



Academia and industry - Californian model (Adam Smith; 1723 – 1790):

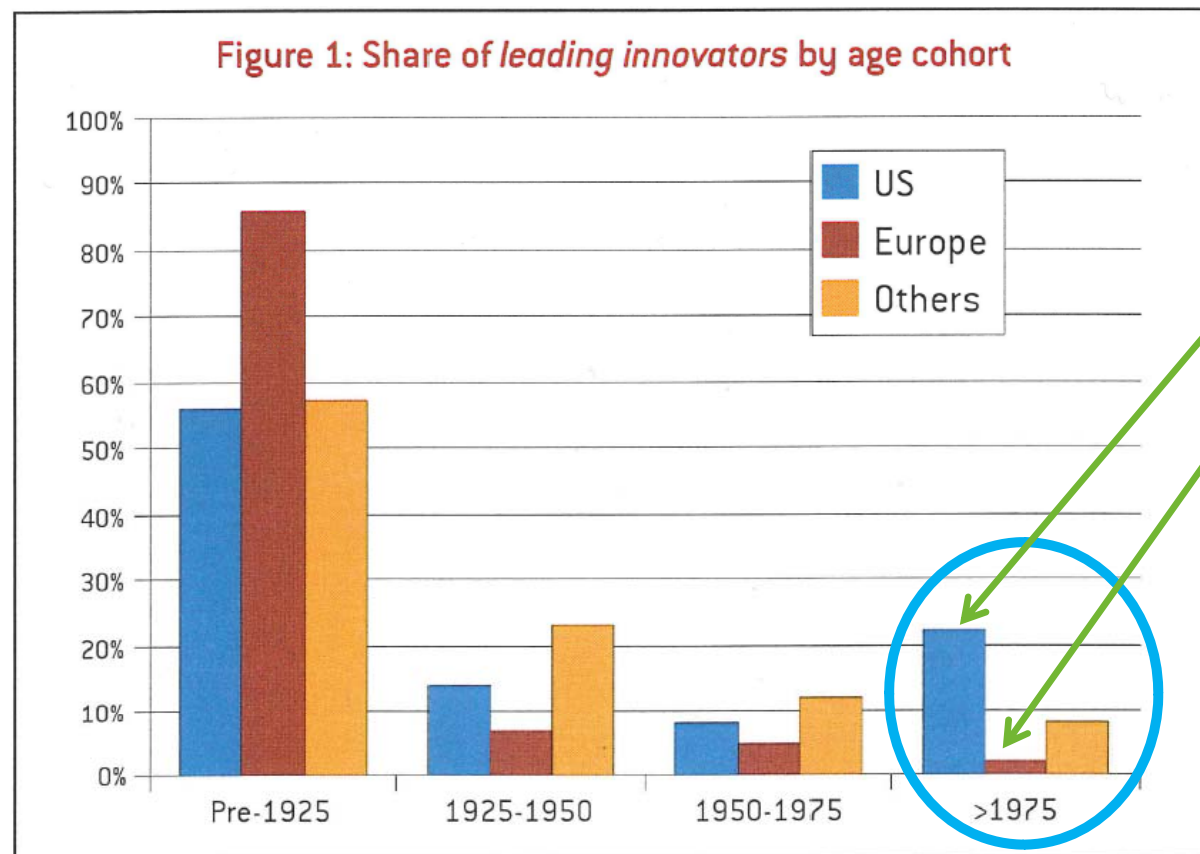
BRANCHED TECHNOLOGY EVOLUTION MODEL



* Leary et al
2002

More than half of economic growth during 1945 – 2002 is attributed to innovation within the high-technology sector*

Age distribution of companies' contribution to innovation: Europe v. US and others



US: approx.
21%
EU: approx.
2%

Source: author's calculations. Note: Figure based on a sample of 226 companies, obtained from matching firms in the FT Global 500 from 2007 with the 2007 EC-IPTS Top 1000 EU and non-EU R&D scoreboard companies. Leading innovators are thus defined both by their market capitalisation and R&D expenditures. The US has 80 companies in this sample, Europe 86 and other countries 60.

**Nobel, Citroen, Siemens, Reuter,
Merrioux - history?**

Boyer, Gates and Zuckerberg - US-reality!

- **HOW TO MOTIVATE KIDS TO SET UP GARAGE COMPANIES IN EUROPE?**



- **One definition of entrepreneurial innovation:
"A Grapefruit is a lemon who took a chance"**

Changing the mindset: the first step towards innovative entrepreneurship

OUR HORIZON NEEDS TO BE RESHAPED

- **Joseph Schumpeter:**

The entrepreneur uses the invention, new idea and transforms it into a product and thereby brings the innovation to the market

- **Academic success is not enough:**

"Dear Anders, he (Bill Gates) and I were in the same class at university - but he was smarter and didn't graduate. Cheers Rich" (Richard Hudson, former editor of Nature)

- **Career goals need to be redefined:**

When graduates from India and Europe are asked for their future plans, 25% of the Indian students want to become entrepreneurs, but only 2% of the European students

European Institute of Innovation and Technology (EIT)

***Mission: Be the catalyst for a step change in the
European Community's innovation capacity and impact***

The core of innovation is the Knowledge Triangle driven by entrepreneurship

Actors in the knowledge triangle are at the core of the **innovation web**



Pioneer towards a step change in innovation, mentality and approach:

- Fully integrate the knowledge triangle; e.g. co-locate
- Entrepreneurship: glue and drive
- Results and outcome oriented
- Can-do approach enabling/ empowering
- Leadership
- Investing not funding

KICs – essential *challenges* for impact

- **CEO type leadership** *leading to drive and focus*
- A **monitored business plan** around deliverables with targeted investment returns and drivers identified upfront *leading to relentless focus on results/deliverables/output*
- **Co-location** *of the knowledge triangle*
- **Drive the KIC through entrepreneurship**
- A ‘**can do**’ **attitude**, stipulating *empowerment and enabling people to develop new business opportunities*
- *Keep it **simple**, be **pragmatic**, take controlled **risk***

EIT - an Innovation Impact Investment Institute

- The EIT is an EU Institute that **encourages, seeds** (25%) and **enables** existing European education, research and business **hotspots** to form entrepreneurial and excellence driven innovation clusters - its **KICs**
- The KICs are driven by **entrepreneurship** to provide **higher innovation impact**

EIT and KICs impact

Impact achieved through:

- addressing key **societal challenges**
- fostering world-class innovation hotspots through **co-location**
- turning ideas into **business creation** through entrepreneurship and;
- promoting the attractiveness of entrepreneurial education by **EIT labelled degree programmes**

KICs' specificities

- **Smart funding**

- EIT funding or seeding of the KICs accounts for only 25% of the total KIC budget.
- Remaining 75% reflects the commitment of the KIC partners and comes from the partners' own resources and regional, national or European funding attracted by the partners.

- **Legal and financial entity**

- Core partners have formed legal entity
- Led by a CEO under a supervisory board
- Business plans as a moving target
- Governance structures differ from KIC to KIC

- **Culture**

- KICs are shaped by strong entrepreneurial mindsets and cultures
- Driven by common visions and goals/impact expressed in their business plans.

KIC thematic focus

First 3 KICs selected in December 2009

- Climate Change Mitigation and Adaptation:
Climate-KIC
- Sustainable Energy:
KIC InnoEnergy
- Future Information and Communication
Society:
EIT ICT Labs

Co-location hotspots

Climate-KIC:

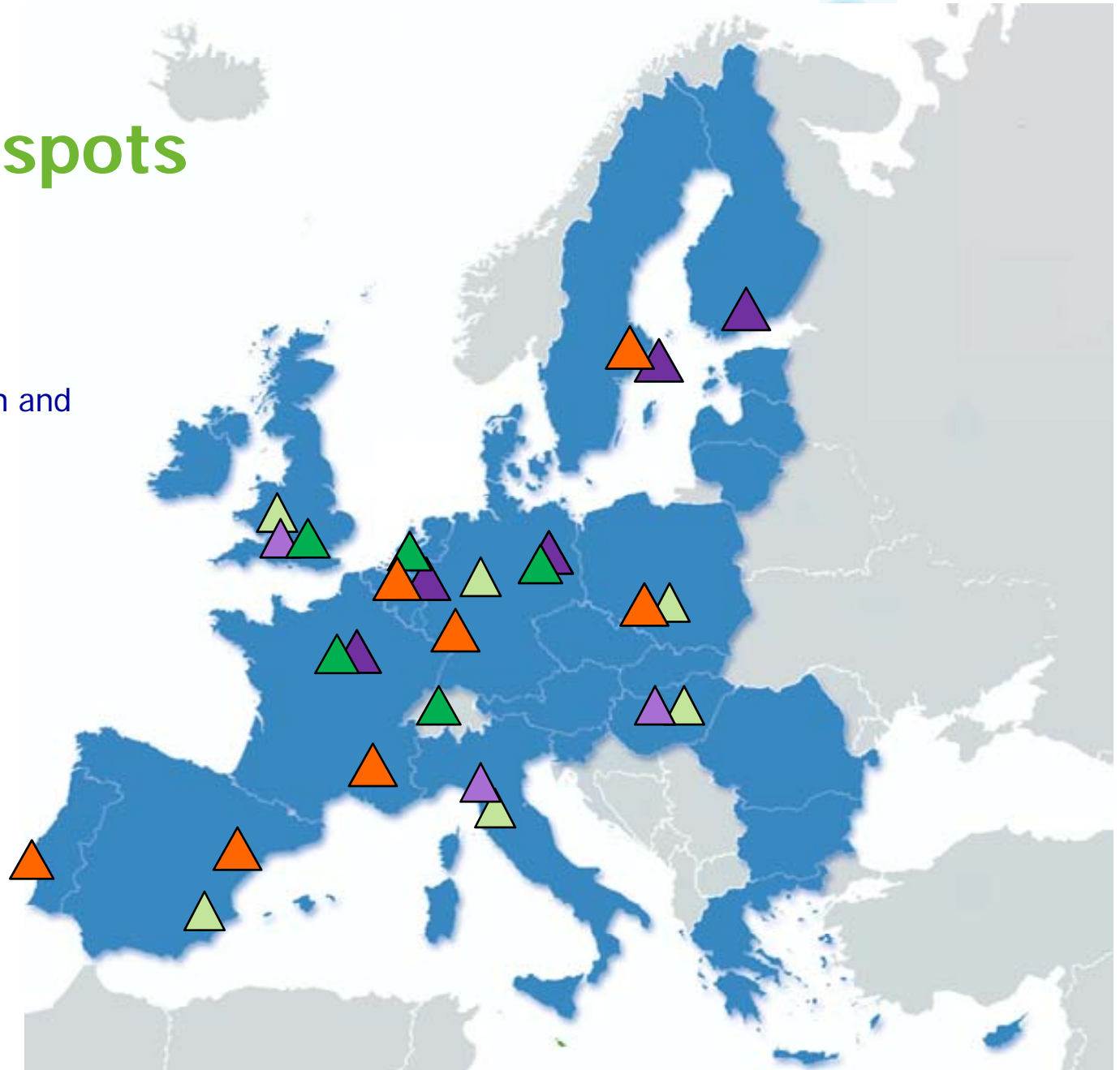
- ▲ Co-location centre
- ▲ RIC (Regional Implementation and Innovation Centre)

EIT ICT Labs:

- ▲ Co-location centre
- ▲ Associate partner

KIC InnoEnergy

- ▲ Co-location centre



EIT major challenges

- Stabilizing and anchoring the EIT autonomy while under the CSFRI* and maintaining key relations with EHEA*
- Enabling the KICs to become true 'innovation machines' driven by entrepreneurship

→ From control to trust and relations based conducive to innovation

→ From smart funder to seed investor to impact investor

→ From a risk averse to risk taking culture (inc. acceptance of failure)

* CSFRI – Common Strategic Framework for Research and Innovation

* EHEA – European Higher Education Area

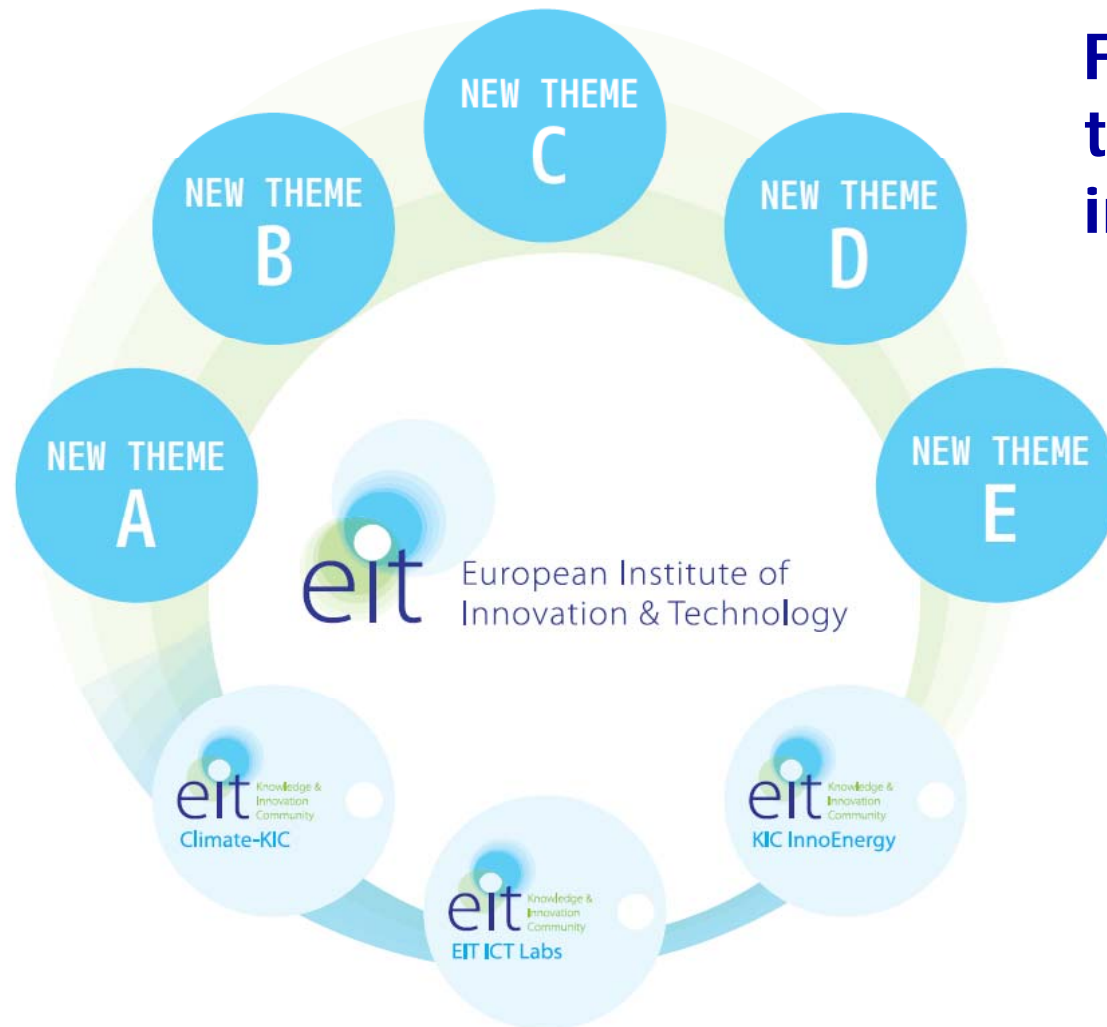
Initial EIT achievements



- **2008 Sept.** : Following the first EIT GB meeting with Pres. Barroso, the EIT launched its first call for KICs in April 2009.
- **2009**: The first three KICs were designated on 15 December 2009
- **2010**: Implementation of the first three KICs
- **2010**: EIT foundation established
- **2011**: 400 million€, 2500 people, 500 students
- **2011**: SIA suggests 6 new themes and 4 billion€ for 2014 to 2020

The EIT's vision for the future: Strategic Innovation Agenda (SIA)

**From the current 3 KICs
to a second round of
investment after 2013**



Initial ideas for potential future KIC themes

Initial theme ideas for the envisaged new KICs that are to start activities in 2014 include:

- **Human Life and Health**
- **Learning and learning Environment**
- **Food for Future**
- **Manufacturing by/for Creative Beings**
- **Security/Safety**
- **Human Mobility and Smart Cities**

- **The initial themes remain included**

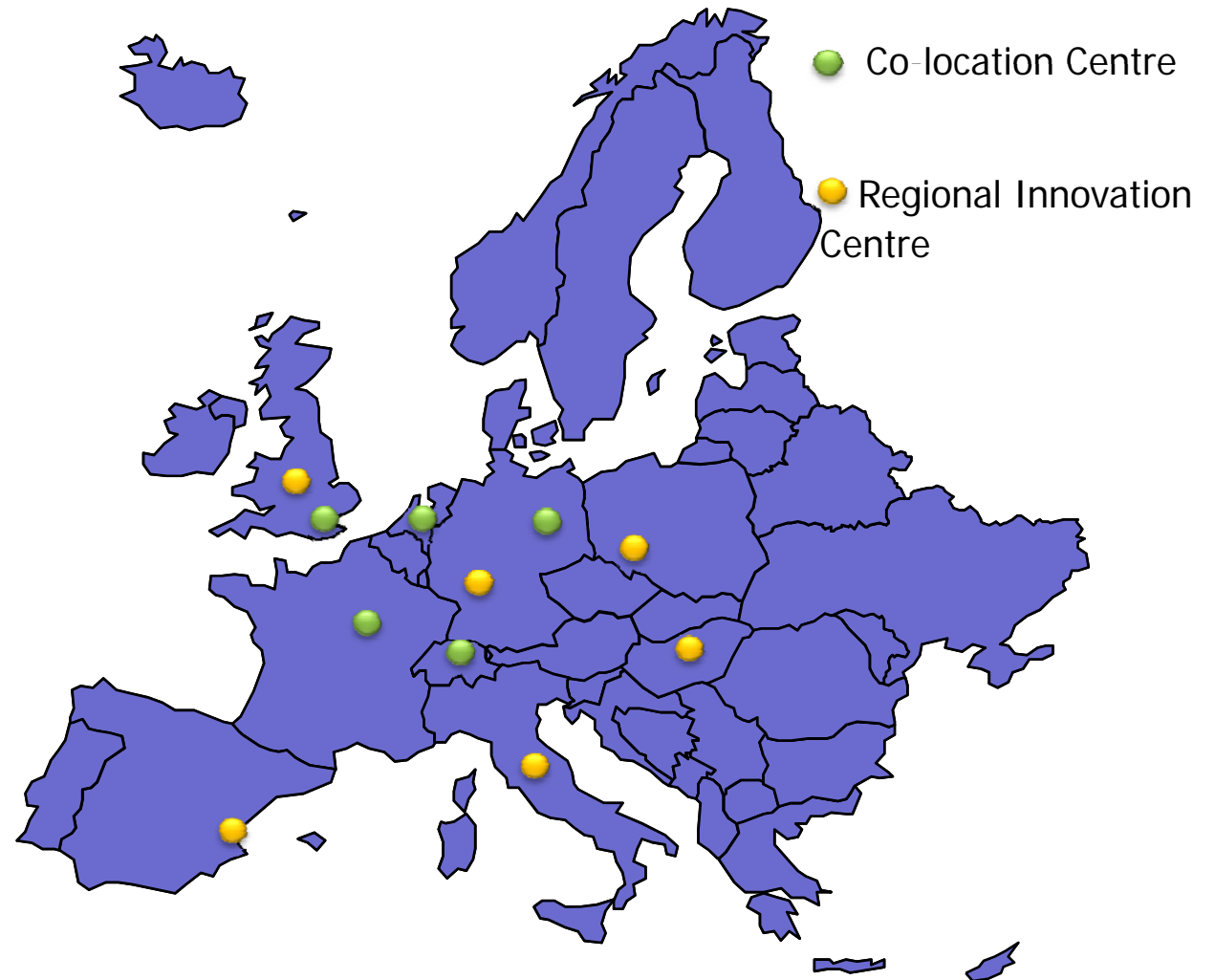
Climate-KIC

- **Climate-KIC** will focus on achieving excellence in four areas: assessing climate change & managing its drivers, transitioning to low-carbon resilient cities, adaptive water management and zero carbon production.
- **Co-location centres:** London, Zürich, Berlin, Paris, Utrecht
 - **Regional Innovation centres:** Central Hungary, Lower Silesia (Poland), Midlands (UK), Hessen (Germany), Emilia Romagna (Italy), Valencia (Spain)

Climate-KIC: European leadership in climate change innovation

Vision

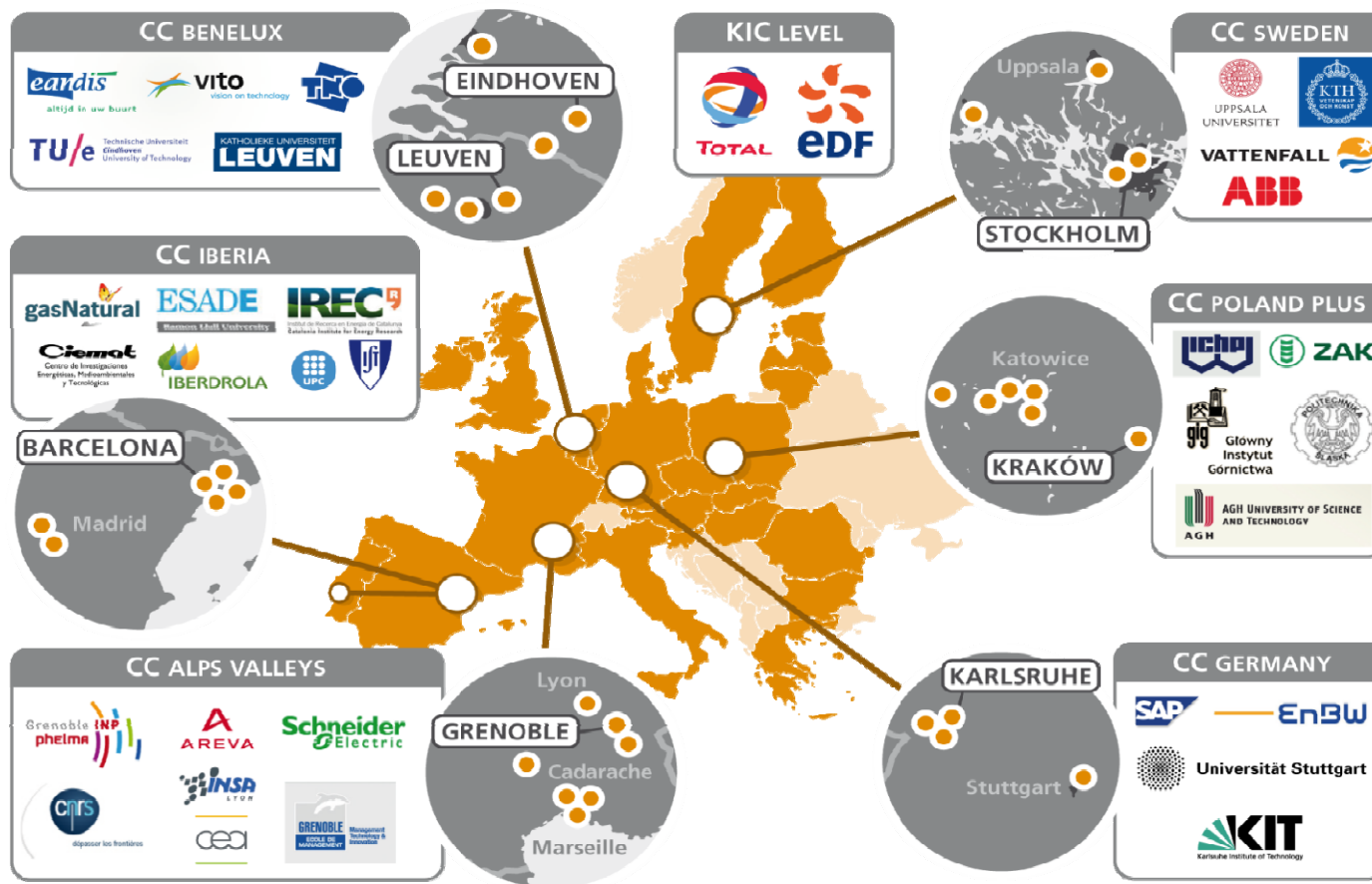
- **Catalyse** climate change innovation
- Create a **community** for climate change innovation
- Deliver **integrated** climate change innovation
- **Transform** Europe's response to climate change



KIC InnoEnergy

- **KIC InnoEnergy** envisions paving the way for an independent and sustainable energy system enabling a climate-neutral Europe by 2050 achieved by successful commercialisation of innovations.
- **Co-location centres:** Karlsruhe, Grenoble, Eindhoven/Leuven, Barcelona, Krakow, Stockholm
 - Installation as a European Company (SE)

KIC InnoEnergy – A world class alliance of top European players with a proven track record



- 13 companies, 10 research institutes, 13 universities
- ~50% industry partners (incl. associated partners)
- >50% of key research players in Europe
- Covering the whole energy mix
- Knowledge triangle balanced along all dimensions
- Strong connection with VCs and local governments

EIT ICT Labs

- **EIT ICT Labs** aims at radical transformation of Europe through open innovation and venture creation into a knowledge society with an unprecedented proliferation of internet-based services.
- **Co-location centres:** Berlin, Eindhoven, Helsinki, Paris, Stockholm

EIT ICT Labs

Complete and complementary world class innovation hotspots

- 1 Goals
- 2 Co-locations
- 3 Innovation instruments
- 4 Management & governance
- 5 Business plan
- 6 Impact
- 7 Support

Berlin

Deutsche Telekom Laboratories



SAP
SIEMENS

Eindhoven



High Tech Campus Eindhoven



Helsinki

TECHNOPOLIS
Otaniemi
Science Park



The Award of Excellence
for Innovative Regions
by the European Commission

Paris



Alcatel-Lucent



Pôles de
Compétitivité

Stockholm

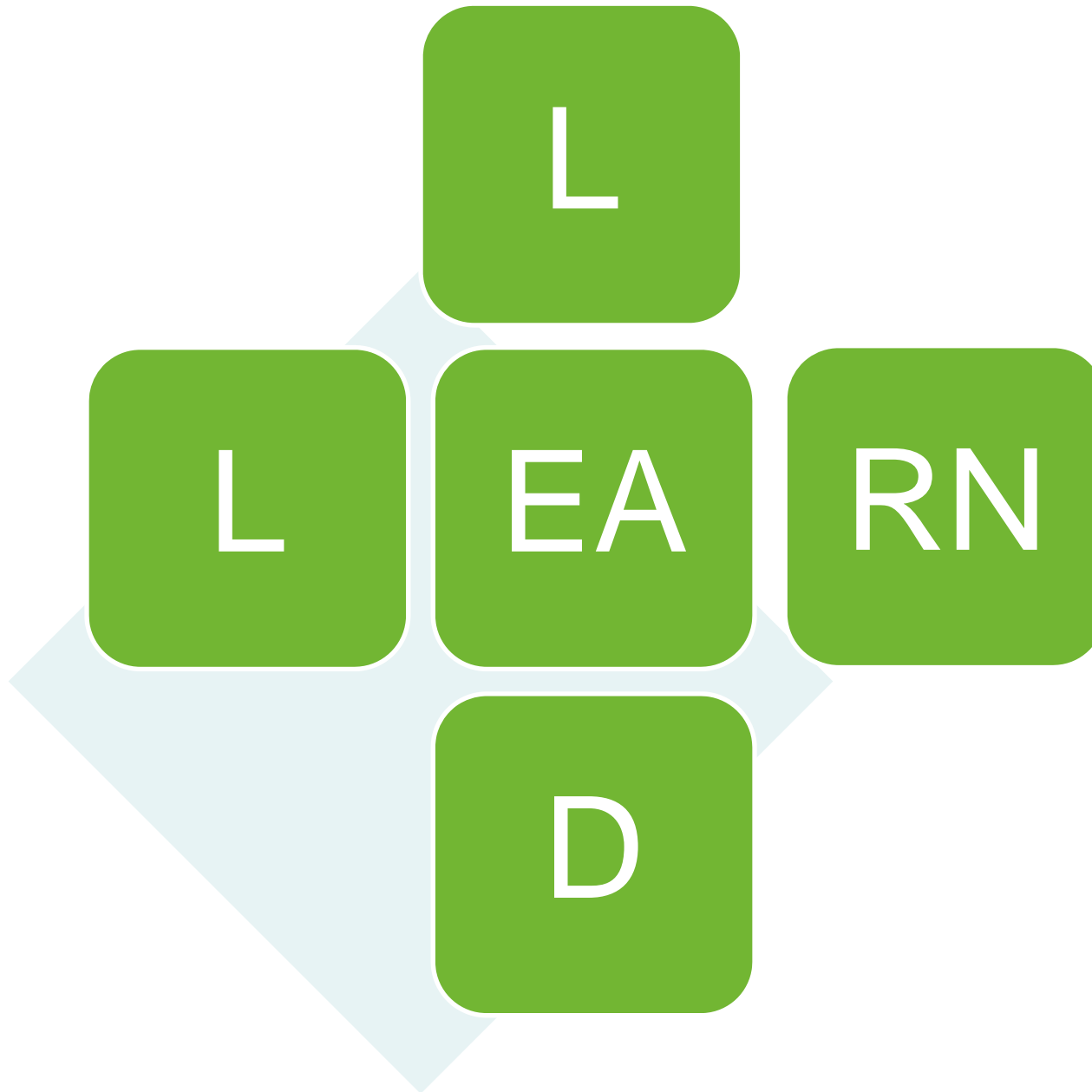


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Associate clusters in Budapest, London, Trento
Systematic build-up of innovation hot-spots outside our initial nodes

► Each Co-location features at least:

- One strong research institute
- One major university
- One European-based multinational company
- Active regional network of SME
- Full national and regional support



Thanks!